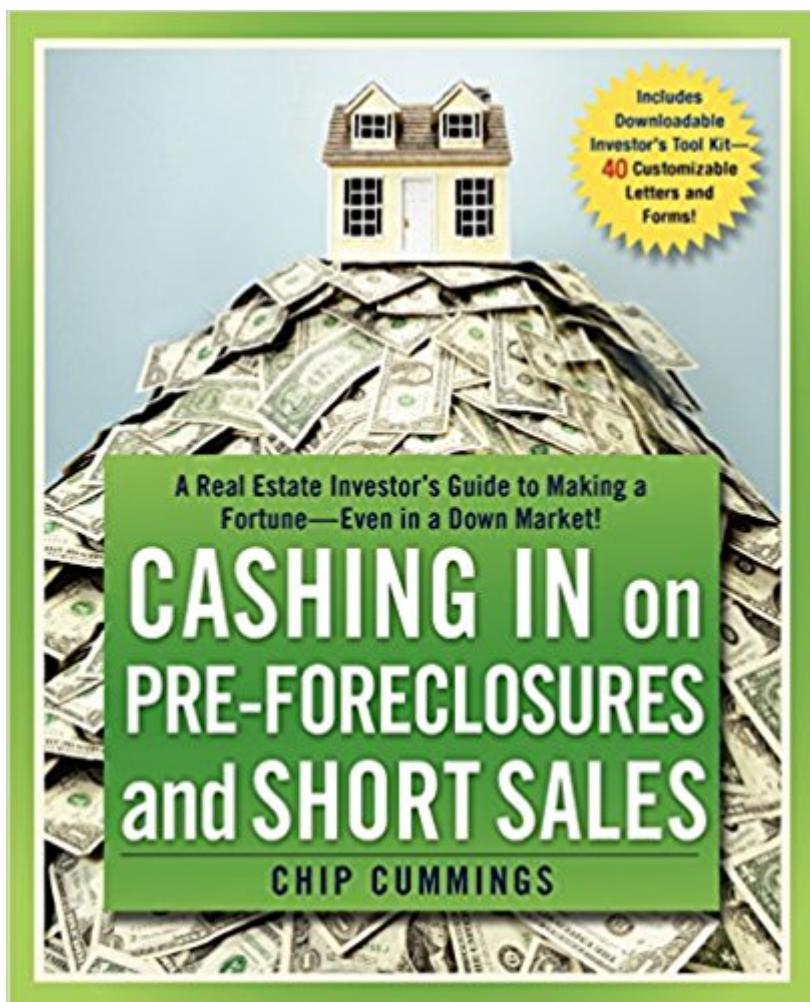


The book was found

Cashing In On Pre-foreclosures And Short Sales: A Real Estate Investor's Guide To Making A Fortune Even In A Down Market



Synopsis

Cashing in on Pre-foreclosures and Short Sales shows investors exactly how to take advantage of what many are calling the best upcoming investment real estate market we have experienced in decades! Chip distinguishes the difference between good deals and bad deals, reveals just how easy it is to find, evaluate, and obtain foreclosure properties, tells how to negotiate a profitable transaction, and unveils the power of using short sales and other strategies to create a win-win situation for the investor, the seller, and the bank. Even first-time buyers looking to score a bargain on purchasing their own home will be armed with all the tools they need to confidently evaluate and pursue a profitable deal - and save thousands in the process. Cashing In on Pre-foreclosures and Short Sales incorporates quotes and advice from top industry professionals, as well as a healthy appendix packed with state and national foreclosure guidelines, including valuable contacts and websites, sample forms, checklists, and all the necessary tools you need to find, evaluate, secure and profit from foreclosure properties.

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Customer Reviews

Boost your profits in any market! Foreclosures are soaring, and that's a sad fact of our current economy. But it's also a great opportunity for real estate investors who want to get into the market while the getting is good. In fact, all these foreclosures may signal the coming of the best buyer's market in decades. Cashing In on Pre-Foreclosures and Short Sales shows you exactly how to take advantage of the current market to earn great money right now. But it's not just about making money after someone loses their home. Through short sales, you can actually help owners in

distress get out of unaffordable mortgages and into new homes more in line with their finances. Pre-foreclosures and short sales are great ways to make money and help struggling homeowners. Inside, real estate specialist Chip Cummings gives you all the tools you need to get started, including tips from insiders, sample forms and letters, handy checklists, and a wealth of other resources. With step-by-step guidance and practical, real-world tools, this is the only guide you need to learn how to: Understand all the steps in the foreclosure process Develop an effective foreclosure investing strategy Navigate state foreclosure laws and regulations Use creative financing solutions Build your investing "dream team" Locate and evaluate great properties Conduct thorough property inspections Negotiate to win with owners and lenders Avoid frauds and investment schemes Fix up and rent out a new property Stage, market, and sell properties for maximum profit Avoid the amateur mistakes that could cost you thousands And much more!

CHIP CUMMINGS is a real estate investor, licensed mortgage lender, certified trainer for the National Association of Mortgage Brokers, and past president of the Michigan Mortgage Brokers Association. He is also the co-author, with Ralph Roberts, of the Wiley titles *Mortgage Myths* and *Foreclosure Myths*.

This is not a book! this a cleverly disguised real estate manual that gets behind the sense of the foreclosure process based on facts and not hype, that so many other books and gurus forget to mention: Who is this book for.. individuals looking for authoritative information on the subject matter and then able to take action.. Who this book is not for. The individuals who are constantly looking for the (SECRET) to real estate riches, This is not for the..GRQ's (Get Rich Quick Crowd) Who watch late night infomercial by gurus offering the free 2 hour seminar happen in a city near you this weekend, to learn the secrets LOL.. pass on this book if you are the second individual nothing useful here for you..

I recently purchased and read "Cash in on Pre-foreclosures and Short Sales" and it is a great book and I'm very pleased with it. The Author (Chip Cummings) is very very very informative and knowledgeable about Pre-Foreclosures, he's included his 17 Steps Action Plan for Investing in Pre-foreclosures. If you are thinking about learning how to invest in the Foreclosure arena, I recommend you to read this book first. You know that this guy really knows his stuff, cause there's even a State-By-State Foreclosure Guidelines in this book that every RE Investor needs to know before you market to a homeowner, speak with homeowner, and or negotiate with the Lender.

Thanks again Chip for the good advice!

One of my problems with real estate investing books is that many are written for complete newbies. This wasn't the case with this book. I've already flipped eight properties over the last two years and still found plenty of good information in this book. One strategy that may completely change the way I invest is buying property subject to the existing liens. I'm in the middle of researching that right now with my closing attorney and it could be the difference between me doing 2 - 3 flips a year and doing 8 - 10. Great book! Brent Crouch[...]

Chip Cummings Book is the best I've found to date! His book is written as if he is employing you, therefore does not want to risk any mistakes that would be of cost (as if these mistake would be of personal cost to him). He includes forms and tools for Every state (downloadable, including his personal phone number if you have any questions!!) This book absolutely does not miss any aspect, or detail. I highly recommend it!!! Chip, you WOWED me!! Sincerely, Bonnie Fox

GOOD

Great book, I learned a lot, I just wish it were updated for 2016, the information is outdated and no longer useful!

This book was loaded with great and educational information I was very impressed at at ease of how it read, I can't complain about anything in this book, as a new investor it answered many questions that I couldn't find the answers to unless I devoted a lot of time and energy to researching it. I reviewed many books and none of them held my attention like this one. It is a Great Book and Valuable Tool.

I like this book so much. It is well organized and is very easily followed. I have just read half of the book.

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